

Auspack 2019 Edition
Unlocking Benefits
Why IIoT? Seen and sought-after as a competitive advantage in tough economic times, these solutions require significant investment and superior knowledge to back them up.



Get hands-on with us at Open IIoT at AUSPACK 2019

We all talk about it, but getting into the 'nitty gritty' of buzz words and complex conversations has a tendency to roadblock the audience. Training and easy conversations around such technologies are imperative for maximum productivity and this is ultimately where the challenge comes in... how do you teach, what you cannot really explain? This is the exact reason why Open IIoT was born and will be showcased at AUSPACK 2019.

As part of a unique open Australian manufacturing collaboration, Balluff, SMC Corporation ANZ, NORD DRIVESYSTEMS,

Beckhoff Automation and ZI-Argus have joined forces to bring you Open IIoT. The group will be showcasing its combined IIoT technologies and have created a demo model which clearly breaks down the workings of an IIoT solution. It showcases how one machine can integrate the hardware and software of various suppliers to create a user-friendly interface which delivers real value and insight into a business.

Visit us at [AUSPACK 2019 \(stand B237\)](#). Join our team to enjoy REAL conversations around IIoT implementation.

Open IIoT to join panel Discussion at AUSPACK 2019

AUSPACK 2019 will be hosting a panel discussion around the topic of '4.0 in practice taking the next step' on 27 March and Richard Roberts of ZI-Argus will be representing the Open IIoT panel during the discussion. Richard has been involved in multiple Industry 4.0 implementations and brings with him international and local experience on the topic. This discussion will run as part of the AUSPACK 2019 Business and Industry Conference, a brand-new two-day conference which sees top brands and their spokesperson engaging around the theme of 'Smart. Connected. Sustainable'.



Richard Roberts
ZI-Argus

Read some of the latest case studies and share your success stories with us

Open IIoT is a platform for everyone. We've said it before: it's about collaboration and evoking conversation. Feel free to share your thoughts, read our case studies and share in your findings.

<https://openiiot.com.au/iiot-news/>

<https://openiiot.com.au/get-involved/>



Balluff shares insights on everything that you need to know to be successful at IIoT

Do you need to quickly ramp up your IIoT knowledge?

Do you want to know why manufacturers are investing in IIoT?

Read an interesting article here:

<https://automation-insights.blog/2018/10/10/everything-you-need-to-know-to-be-successful-at-iiot/>

The think tank

– what do you think about Industry 4.0?



Nick Psahoulis

"IIoT benefits are extremely attractive to the majority of manufacturers. These include lowered production costs, optimised product quality, transparency in predictive maintenance resulting in reduced machine downtime".
- Beckhoff Automation's Managing Director, Nick Psahoulis.



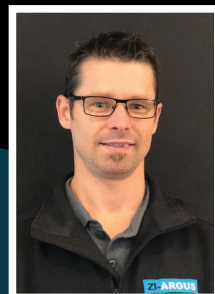
Jozef Ceh

"The cost of implementation relates directly to the digital maturity of the systems already in place. It has been found on average that in 60% of the cases, existing equipment on-site is already equipped with extended functionality that has not been utilized. Investing the time in understanding the full functional capabilities of the existing equipment in place, combined with a granular understanding of the manufacturing process will certainly highlight areas where further functional improvements may be applied which will lead to tangible results".
- SMC Corporation ANZ's Digital Transformation Leader, Jozef Ceh.



Martin Broglia

"There seems to be a disconnect on how to get there and what the real benefits in investing in Industry 4.0 Technologies are. Quite often, leaving highly complex technologies to be integrated either by in-house resources or external contractors may seem too risky to take on". - NORD DRIVESYSTEMS' Managing Director, Martin Broglia.



Richard Roberts

"Our company has been looking to fill a software void where traditional MES solutions meet modern IIoT software concepts of available and easy to configure dashboards. Open IIoT presented the opportunity to provide companies of all sizes with vendor agnostic and a true fit for purpose solutions".
- Z1-Argus, Richard Roberts – MES Operations Manager/ Senior Consultant.



Jim Wallace

"There are three major components to consider when beginning your pilot project for Industry 4.0: Strategy, Data & Action. Like with any business decision, you start off with a strategy. What is your plan? What do you need to know? Who needs to know what? How do we enable people to make the right decisions? What standards will we follow? How often do we need the data? What data don't we need?" - Jim Wallace, Balluff Sales Manager for VIC and SA.

**STAY
IN
TOUCH**



Stay in touch or join us!

If you are a manufacturer, service provider or integrator and feel that you can offer value to the group, and would like to join Open IIoT, please contact us at positiv@openiiot.com.au



Follow us on LinkedIn <https://www.linkedin.com/company/open-iiot-australia/>

See you at AUSPACK 2019!
Stand B237